

Ray LeBov & Associates Client Testimonial:

"Saint Ray" is the nickname assigned to Ray LeBov by one of the attorneys in our organization, and it's a nickname that was well earned.

We had presented Ray with a legislative problem that appeared insoluble, for a number of reasons. First, we were an organization of attorneys, not always the most sympathetic group to represent in Sacramento. Second, our organization had no pre-existing legislative presence in Sacramento, and no identified friends in the Legislature. Third, the members of our organization were woefully short on legislative experience and "savvy." Fourth and most importantly, the solution our organization was seeking involved the expenditure of state funds, at a time when the near-universal reaction to any legislative proposal involving expenditure of money was a flat "no."

Ray examined our problem, our organization, and our resources. He designed for us a realistic timetable and a workable strategy, and he guided us expertly through every legislative and administrative contact. While our tactics evolved as matters developed, our strategy never changed.

Under Ray's guidance, we achieved our "stage one" goal. It was when we reported that success to the members that "Saint Ray" was coined.

One final observation about working in Sacramento with Ray LeBov: The minute you enter the Capitol with Ray, you know he's the right man for the job. It seems that everyone knows him, everyone wants a minute of his time, and no door is closed to him.

We could not have been more pleased with our association with Ray. We look forward to working with him on "stage two" of our project.